

MARIANAS VISITORS AUTHORITY News Release

Tourism is Everybody's Business!

For Immediate Release- August 15, 2023 For further information, contact: Christopher A. Concepcion, Managing Director Marianas Visitors Authority Telephone: (670) 664-3200/3201 Facsimile: (670) 664-3237 info@mymarianas.com www.mymarianas.com

MARIANAS VISITOR ARRIVALS UP 142% IN JULY 2023

Saipan, Northern Mariana Islands (NMI) - According to the Marianas Visitors Authority (MVA), arrivals to the islands of Saipan, Tinian and Rota grew 142% to 25,089 visitors in July 2023, compared to 10,367 visitors received in July 2022.

Visitor arrivals from South Korea reached 20,627 compared to 8,444 in July last year. This marks the first month the market has surpassed 20,000 arrivals since prior to the pandemic. Strong demand in Korea has generated an abundance of air service to The Marianas by Jeju Air, T'Way, and Asiana Airline from Seoul and newly launched daily flights by Jeju Air from Busan through October. By the end of Fiscal Year 2023, available air seats from Korea are projected to be restored to 78% of the number available before the pandemic.

The Marianas received 898 visitors from Japan in July 2023 compared to 109 visitors in July 2022. In its marketing efforts, the MVA continues to face the obstacles of a strong U.S. dollar and a Japan national travel discount program that offers up to 20% discount to encourage domestic – rather than outbound – travel. Also, many Japanese are also still hesitant to travel due to fears of COVID, especially as a large percentage of Japanese children are not vaccinated.

China arrivals were at 1,075 compared to 47 arrivals in July 2023. Most visitors from China are FITs arriving via Seoul and Tokyo. The China National Tourism Administration reinstated The Marianas on its Approved Destination Status list last week, allowing package tours and charter flights to the destination once again. Prior to the pandemic, China was one of the top source markets for The Marianas. While the market is anticipated to continue incremental growth, it is expected that it will take several months before charter flights resume and more arrivals are seen.

"Today's action to restore the United States as an approved destination for Chinese group travel is a significant win for the U.S. travel and tourism industry and an important step forward to promote the type of people-to-people exchange that is crucial for our bilateral relationship," said U.S. Department of Commerce Secretary Gina Raimondo upon announcement of the Approved Destination Status. "This has been the culmination of months of hard work between the U.S. Department of Commerce and the People's Republic of China Ministry of Culture and Tourism. Before COVID, as many as 3 million Chinese travelers visited the United States annually, contributing more than \$30 billion to the U.S. economy. We look forward to once again welcoming Chinese group travel to the United States."

Overall, visitor arrivals to The Marianas have recovered 44% year-to-date compared to FY 2019 before the pandemic. In July The Marianas also received 1,181 visitors from USA, 985 visitors from Guam, and a combined 323 visitors from all other markets. Included in the arrival count is one port call by the USS John Finn.



The Marianas is an archipelago of 14 islands - including Saipan, Tinian, and Rota - in the Western Pacific. The Marianas are home to indigenous Chamorro and Carolinian people, as well as over 20 different ethnicities from around the world who live and work in this harmonious tropical paradise. Ancient latte stone limestone monoliths, traditional nature-based ocean navigation not reliant on modern technology, and a culture seasoned by East and West influences are just a few of the experiences found in The Marianas,

where pristine sea, sand, and skies are only a 3–4-hour flight from major Asian gateway cities. From South Korea, Asiana Airlines, Jeju Air, and T'Way provide direct flights to Saipan from Seoul-Incheon, and Jeju Air also flies seasonally from Busan. United Airlines flies three times a week from Tokyo-Narita, Japan, and daily from Guam. Interisland travel between Saipan, Tinian, and Rota is provided by Star Marianas Air. For more information on The Marianas, visit <u>www.mymarianas.com</u>, Facebook/VisitTheMarianas, or Instagram @themarianas.